

## Upcoming LCM Dates and Locations

November 1: Howard City Pine Grove  
Community Church, 8775 88th Street,  
49329, R5

November 1: Rogers City, R1

November 2: Kalkaska, R2

November 2: Zeeland Howard Miller  
Community Center, R4

November 3: Lowell First United Methodist, R6

November 3: Reed City Scout House, R3

January 3: White Cloud TBA; R5

January 3: Atlanta, R1

January 4: Boyne City, R2

January 4: Fruitport; R4

January 5: Rockford TBA; R6

January 5: Baldwin; R3

March 1: Wayland United Methodist Church; R6

March 1: Manistee, R3

March 6: Ionia ISD; R5

March 6: R1

March 7: R2

March 7: Oakridge/Ravenna; R4

May 1: Newaygo Loomis Lodge; R5

May 1: Grayling, R1

May 2: Leelanau, R2

May 2: Hart, R4

May 3: Grandville United Methodist Church, R6

May 3: Cadillac R3

## Membership

### Recruitment

Girl Scouts of Michigan Shore to Shore's membership goal for 2011-12 is 15,795 girls. Recruitment can be done during the entire membership year. Recruitment could be held during sporting events, open houses, Scout night, community events, etc. The following is a checklist of items to bring to a recruitment event:

- ◆ Table cloth
- ◆ Balloons
- ◆ Display board and/or GS banner
- ◆ Set of Journey books for display
- ◆ Council recruitment flyers, bookmarks, etc.
- ◆ Sign up sheet (for potential volunteers and interested girls)
- ◆ Registration forms (girl and adult)
- ◆ Adult volunteer packets
- ◆ Pens
- ◆ Paper clips
- ◆ Cookies (plate or tray for cookies)
- ◆ Craft activity (depending on event and age group in attendance)
- ◆ Receipt book

### Annual Troop/Service Unit Finance Reports

Reminder: For those troops/service units that have not done so, please turn in your financial reports as soon as possible.

# Product Sales

## Please join us for our 1<sup>st</sup> ever FALL KICKOFF EVENT!

Girls- Join us at one of our three Service Centers and learn everything about the Fall Sale!

Come for:

- \*Product Tasting
- \*Incentives Preview
- \*Goal setting & developing entrepreneurial skills
- \*Connecting with other girls in Girl Scouts!
- & much, much more!

### October 4-6, 2011: FALL KICKOFF PARTIES

Fall Kickoffs are fun and interactive parties where girls can come and learn about selling Fall Product. You may attend as a troop or with your family. Open to girls in troops or other pathways - basically, any girl who will be selling nuts, candy and magazine subscriptions.

Oct. 4, come anytime between 4 & 7 PM @ Muskegon Service Center

Oct. 5, come anytime between 4 & 7 PM @ Grand Rapids Service Center

Oct. 6, come anytime between 4 & 7 PM @ Traverse City Service Center

RSVP encouraged to reserve your spot at one of these spectacular events! To RSVP please email your nearest Product Sales Manager or you may email [tmyers@gsmists.org](mailto:tmyers@gsmists.org). Put Fall Kickoff RSVP in the subject line. Please indicate the following in the body of the email:

- Which Fall Kickoff you will be attending
- How many people will be attending
- Name, Troop #/ SU # (if applicable)

## CFO Program

CFO, short for Creative Funding Opportunity, is an online program which allows girls to develop a business plan for their own online business selling Ashdon Farms gift products to area businesses and corporations. Girls will begin marketing their businesses and will receive credit for any purchases made online by December 13, 2011. Products offered online are different from our traditional line-up and will range in price from \$25-\$50. For your convenience these prices include tax and shipping. This is a great way to give a high quality gift for the holidays while also supporting your local Girl Scouts.

**Approximately 35% of the purchase price, after tax and shipping, goes back to Girl Scouting.**

Open to Cadette-Ambassadors. Required training held Oct.4-6, 7-8 PM (after Fall Kickoff Open House at respective Service Centers).

## Also New:

### Protocol for Individual Girls

Individual girls desiring to sell Fall Product will now be trained within their Service Unit by the Service Unit Product Manager.

**SEPTEMBER 23 – October 15, 2011:**

**FALL TRAINING FOR TROOP LEADERS & VOLUNTEERS (done by Service Unit Product Sale Managers)**

See "2011 Fall Learning Opportunities" for dates.

**October 4-6, 2011: CFO PROGRAM TRAINING (open to Cadette-Ambassadors)**

Oct. 4, 7-8 PM @ Muskegon Service Center

Oct. 5, 7-8 PM @ Grand Rapids Service Center

Oct. 6, 7-8 PM @ Traverse City Service Center

**OCTOBER 17, 2011: FALL SALE BEGINS!**

# Volunteerism

## Newly updated GSUSA Adult Awards for 2011-2012

Highlights of new or updated GSUSA Adult Awards for this coming program year:

1. The **Thanks Badge** honors an individual whose ongoing commitment, leadership, and service have had an exceptional, measurable impact on meeting the mission –delivery goals and priorities of the entire council or the entire Girl Scout movement. **(Difference: scope of impact)**
2. The **Thanks Badge II** honors a previous Thanks Badge award recipient who has continued to provide exemplary service in a leadership role, resulting in a measurable impact that benefits the entire Girl Scout movement. **(Difference: scope of impact)**
3. The **Honor Pin** recognizes an individual's exemplary service in support of delivering the Girl Scout Leadership Experience, which has had measurable impact on two or more geographic areas of service, allowing the council to reach and surpass its mission-delivery goals. **(Difference: scope of impact)**
4. The **Appreciation Pin** recognizes an individual's exemplary service in support of delivering the Girl Scout Leadership Experience. This service, which has had measurable impact on one geographic area of service, helps reach and surpass the mission-delivery goals of the area. **(Difference: scope of impact)**
5. The **President's Award** recognizes the efforts of a service-delivery team or committee whose exemplary service in support of delivering the Girl Scout Leadership Experience surpassed team goals and resulted in significant, measurable impact toward reaching the council's overall goals. **(Difference: scope of impact, and can be awarded to girl teams too; not just awarded to service units)**
6. The **Volunteer of Excellence** award recognizes those volunteers who have contributed outstanding service while partnering directly with girls in any pathways to implement the Girl Scout Leadership Experience through use of the national program portfolio or who have contributed outstanding service in support of the council's mission delivery to girl and adult members. **(New award)**

Retiring awards:

1. Volunteer Service Pins I, II, and III (not to be confused with Years of Volunteer Service)
2. Volunteer Development Pin and Keys
3. Outstanding Leader and Outstanding Volunteer (see Volunteer of Excellence replacement)
4. Volunteer Trainer Pin and rockers
5. Leadership Development Pin and Leaves

All retiring pins will no longer be available after June 1, 2012. *GSMISTS will be happy to award Leadership Development Leaves while supplies last.*

Changing in 2011-2012

1. Adult Position Pins
  - a) Adult Volunteer grade-level pins (available fall 2011)
  - b) Adult Volunteer position bars (available fall 2011)
2. Certificates
  - a) Certificate of Completion
  - b) Certificate of Appreciation

Noteworthy:

- ◆ Watch for new Adult Recognitions booklet in the Volunteer Zone this fall!
- ◆ **Adult AND Teen Recognitions due date will be March 1, 2012.**
- ◆ **GSMISTS will be forming new Volunteer Adult Recognitions Committees** comprised of three people per region (six regions). Contact a Volunteer Services Manager at [mvp@gsmists.org](mailto:mvp@gsmists.org) or call toll free 866-566-7434 by November 18 if you have interest. The position description and Adult Recognitions packet will be available this fall.
- ◆ **November LCMs will include an Adult Recognitions Workshop** with how to's for well written nominations.

# 2011 Fall Learning Opportunities

## CORE LEADERSHIP

Volunteer Essentials 101 (90 min.) \$2.00		
9/10/11	GRSC	9:00 a.m.
	MSC	9:00 a.m.
9/27/11	Zeeland HMCC	6:00 p.m.
Dimensions of Diversity (3 hr) \$5.00		
9/10/11	GRSC	2:00 p.m.
	MSC	2:00 p.m.
9/13/11	Charlevoix TBA	6:00 p.m.
	Gaylord—1st Congregational	9:00 a.m.
9/17/11	Camp Woodlands	2:30 p.m.
	TCSC	9:00 a.m.

## VOLUNTEER ADMINISTRATION

Service Unit Product Sales Manager Workshops  
Two hour session

For Service Unit Fall Product Sales Managers  
(who will bring session back to Service Unit)

9/10/11	Charlevoix TBA	1:00 p.m.
9/12/11	Alpena	TBA
	MSC	9:00 a.m.
9/14/11	Ionia ISD	6:30 p.m.
	MSC	6:30 p.m.
9/15/11	Charlevoix TBA	6:00 p.m.
	GRSC	6:30 p.m.
	Ludington Little House	6:30 p.m.
	TCSC	6:00 p.m.
9/17/11	Manton UMC	9:00 a.m.
9/20/11	Gaylord TBA	6:00 p.m.
	GRSC	6:30 p.m.
	Onaway TBA	TBA
9/21/11	GRSC	9:30 a.m.
9/22/11	BRUC	6:30 p.m.

Facilitating Adult Learning Course  
Four hour session—\$5.00 includes meal  
9/16/11 MSC 6:00 p.m.

## ENRICHMENTS

(Also available upon request)  
Prices vary \$2.00—\$10.00

9/16/11	GS Ways	
	Camp Woodlands, Alpena	7-9 p.m.
9/17/11	Focus on Ability	
	Camp Woodlands, Alpena	1-4 p.m.
9/17/11	GS Song & Games	
	Camp Woodlands, Alpena	10:30-12:30 p.m.
9/17/11	SWAPS	
	Camp Woodlands, Alpena	1-3 p.m.
9/26/11	SWAPS	
	Alpena	6-8 p.m.
9/29/11	It's Your Journey-Customize It!	
	GRSC	6:30-8 p.m.

## American Red Cross Sessions

(Prices to be announced)

9/23/11	First Aid/CPR Challenge	
	MSC	6-7 p.m.
9/26/11	First Aid/CPR Challenge	
	GRSC	6-7 p.m.

## TEEN TRAININGS

See the GPS or the Volunteer Zone for listings

*Watch for "Brand Training and Social Media Saturday" offerings this fall in Grand Rapids, Big Rapids, Traverse City and Gaylord. Dates to be announced in the Volunteer Zone on our website—[www.gsmists.org](http://www.gsmists.org)*

**Watch for the 2011-12 Volunteer Essentials CD  
later this month!!!!**

# Pathways

Upcoming Events: Check out the GPS for all the details:

## ArtPrize – Girl Scout Style

Date: Saturday, Sept 24  
Time 1:00 – 4:00 p.m.  
Location: Downtown Grand Rapids

## Can you Handle the FETCH Challenge

Date: Saturday, Sept 24  
Time 10:00 a.m. – 12:30 p.m.  
Location: Betsy Cutler House

## Archery

Date: Saturday, Oct. 1  
Time 9:00 – 11:00 a.m. or 1:00 – 3:00 p.m.  
Location: Camp Anna Behrens  
Date: Saturday, Oct. 8  
Time 9:00 – 11:00 a.m. or 1:00 – 3:00 p.m.  
Location: Camp Sakakawea

## Letterboxing

Date: Sunday, Oct 2  
Time 1:00- 4:00 p.m.  
Location: Camp Anna Behrens  
Date: Sunday, Oct 9  
Time 1:00- 4:00 p.m.  
Location: Camp Sakakawea

## Fall Camp Pride – Saki

Date: October 14 – 16  
Location: Camp Saki

## Fall Camp Pride – Camp Anna Behrens

Date: October 21 – 23

## Be The Change

Date: Saturday Oct 29  
Time: 1:00 – 3:00 p.m.  
Location: Camp Anna Behrens & Camp Saki

## Dazzling Masks

Date: Saturday Oct 29  
Time: 3:00 – 5:00 p.m.  
Location: Camp Anna Behrens & Camp Saki

## Juliette Gordon Low Birthday Masquerade

Date: Saturday, Oct 29  
Time: 5:00 – 7:00 p.m.  
Location Camp Anna Behrens & Camp Saki

# Finance

## Money-Wise

To serve our troops/groups better, GSMISTS is establishing a consolidated list of banking institutions where a troop/group will be required to have their accounts. The reason for this change is two-fold. First, GSMISTS has a well established relationship with these banks and therefore will be able to more readily assist you with banking issues and concerns. Second, this process will also make the cookie program payment process much easier for you. The troop/group will deposit all of the cookie sale money directly into their account. In turn, the Council portion of the cookie sale money will be electronically transferred from the troop/group account. As a troop/group leader, co-leader, assistant leader please assist us in changing your troop/group accounts to one of the banks listed below by December 1st. Once your bank account has been switched please don't forget to submit a **Bank Account Authorization Form**.

Chemical Bank  
Honor Bank  
Independent Bank  
Comerica Bank  
Fifth Third Bank

Citizens Bank  
Citizens National Bank  
Shelby State Bank  
PNC Bank

If your troop/group is already associated with one of the banks listed above please resubmit the **Bank Account Authorization Form**. The Bank Authorization form has been revised and need